



3rd Quarter Operating Results Supplemental Materials

【 3rd Quarter of the FY Ending March 2009 】

大明株式会社

1. Operating results summary

Compared with
prior fiscal year

Compared with fiscal
year outlook

(Unit: Millions of yen)

	2008. 3	2009. 3		2009. 3		2008. 3	
	3Q Actual (a)	3Q Actual (b)	% change (b) - (a) / (a)	Outlook (d)	% achieved (b) / (d)	Actual (e)	% achieved (a) / (e)
Value of orders received	89,616	91,382	2.0%	129,000	70.8%	124,232	72.1%
Net sales	78,926	82,662	4.7%	129,000	64.1%	120,156	65.7%
Gross profit (Gross profit margin)	10,468 (13.3%)	11,461 (13.9%)	9.5%	17,700 (13.7%)	64.8%	16,259 (13.5%)	64.4%
Selling, general and administrative expenses	6,046	6,890	14.0%	9,950	69.2%	8,647	69.9%
Operating income (Operating profit margin)	4,421 (5.6%)	4,571 (5.5%)	3.4%	7,750 (6.0%)	59.0%	7,611 (6.3%)	58.1%
Ordinary income (Ordinary income margin)	4,573 (5.8%)	4,641 (5.6%)	1.5%	7,900 (6.1%)	58.7%	7,791 (6.5%)	58.7%
Quarter (fiscal year) net income (Quarter (fiscal year) net income margin)	2,587 (3.3%)	2,501 (3.0%)	-3.3%	4,400 (3.4%)	56.8%	4,328 (3.6%)	59.8%

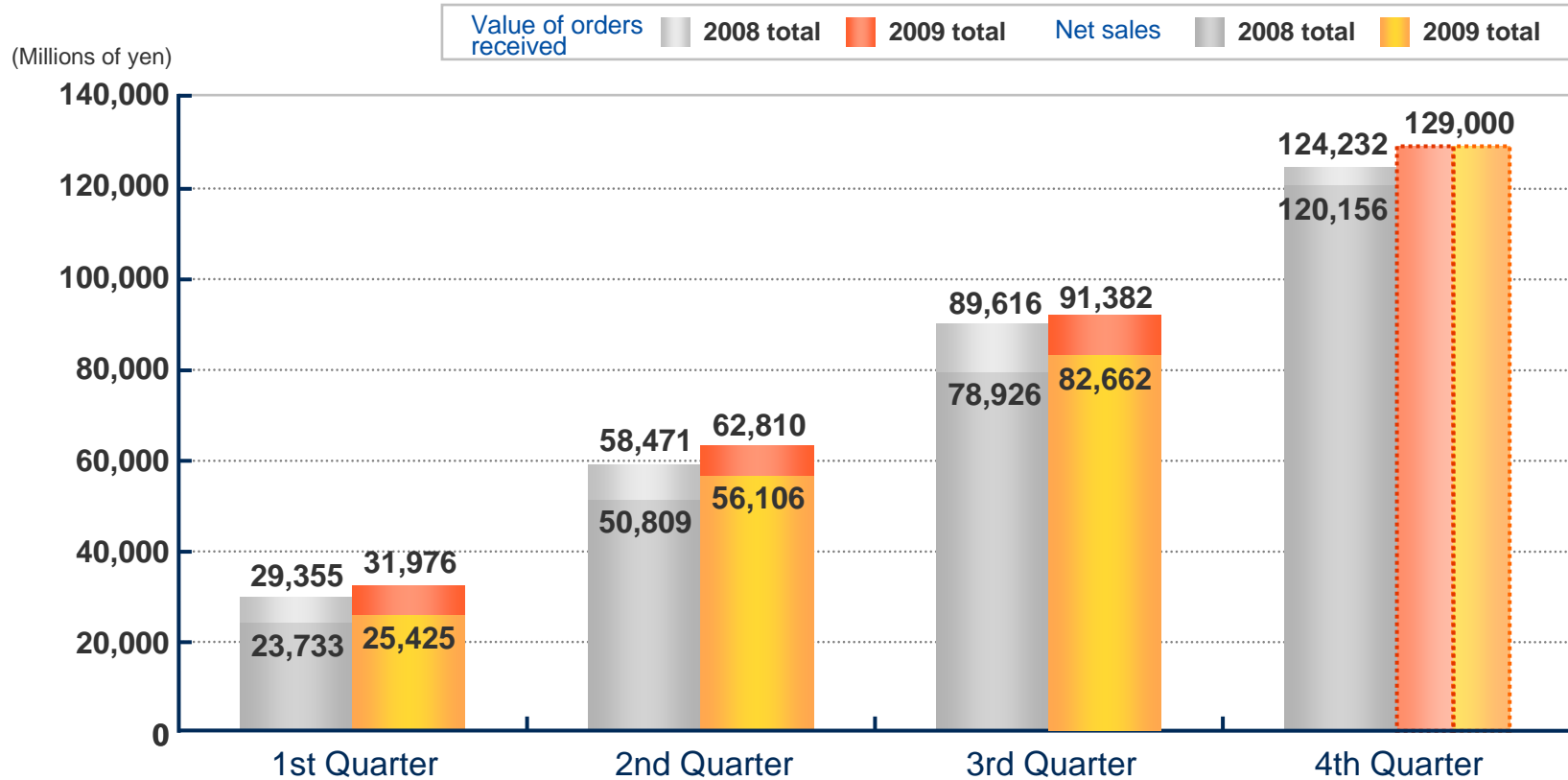


Operating results [3rd Quarter of the FY Ending March 2009]



2. Change in Operating Results by Quarter and Outlook: Value of Orders Received and Net Sales

Note: Dotted lines for the 4th Quarter outlook are plan values



Value of orders received	2008 total	29,355 (23.6%)	58,471 (47.1%)	89,616 (72.1%)	124,232 (100%)
	2009 total	31,976 (24.8%)	62,810 (48.7%)	91,382 (70.8%)	129,000 (Plan) (100%)
Net sales	2008 total	23,733 (19.8%)	50,809 (42.3%)	78,926 (65.7%)	120,156 (100%)
	2009 total	25,425 (19.7%)	56,106 (43.5%)	82,662 (64.1%)	129,000 (Plan) (100%)

Note: Figures in parentheses are the percent change from year-end and year-end outlook

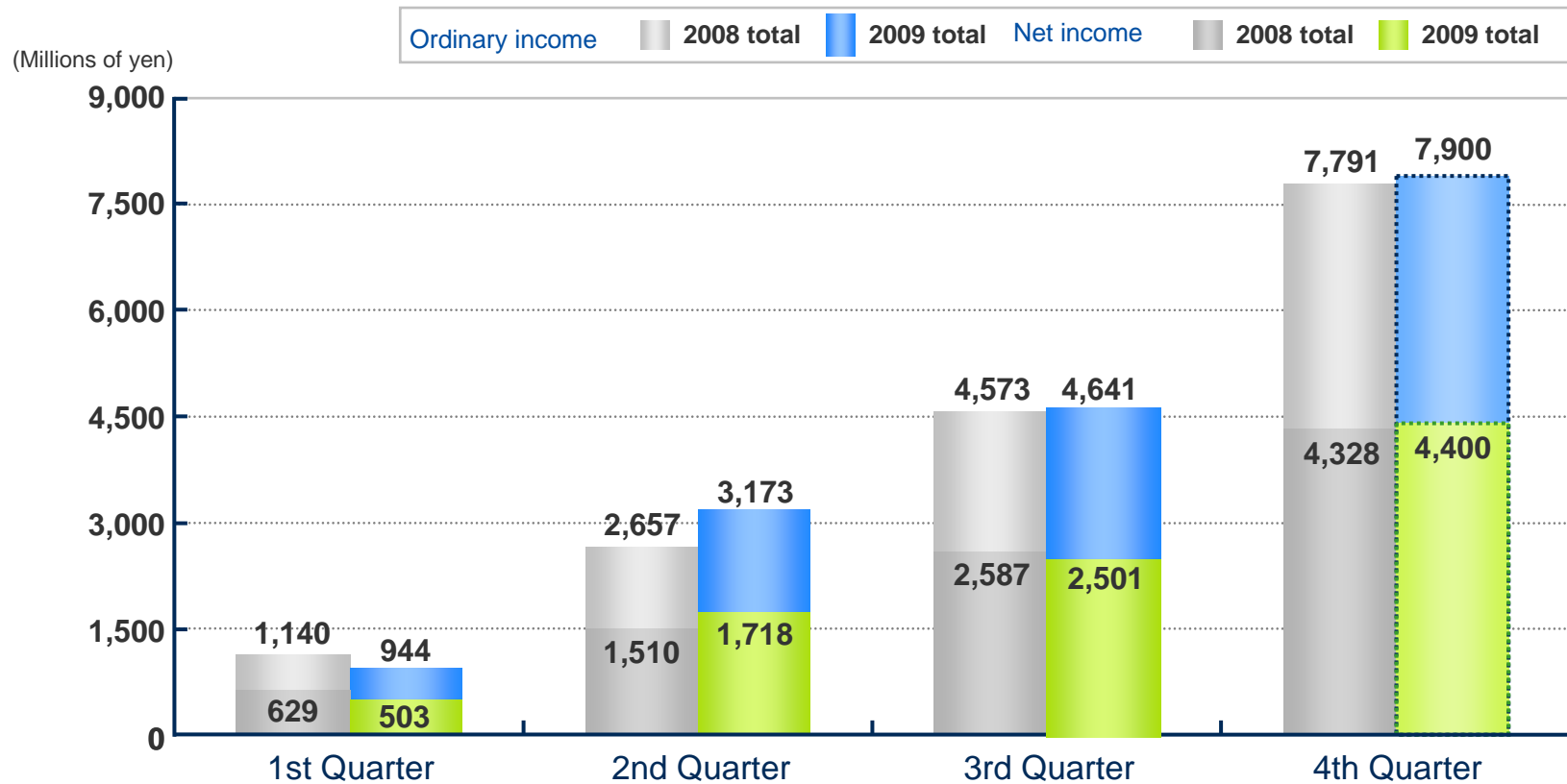


Operating results [3rd Quarter of the FY Ending March 2009]



3. Change in Operating Results by Quarter and Outlook: Ordinary Income and Net Income

Note: Dotted lines for the 4th Quarter outlook are plan values

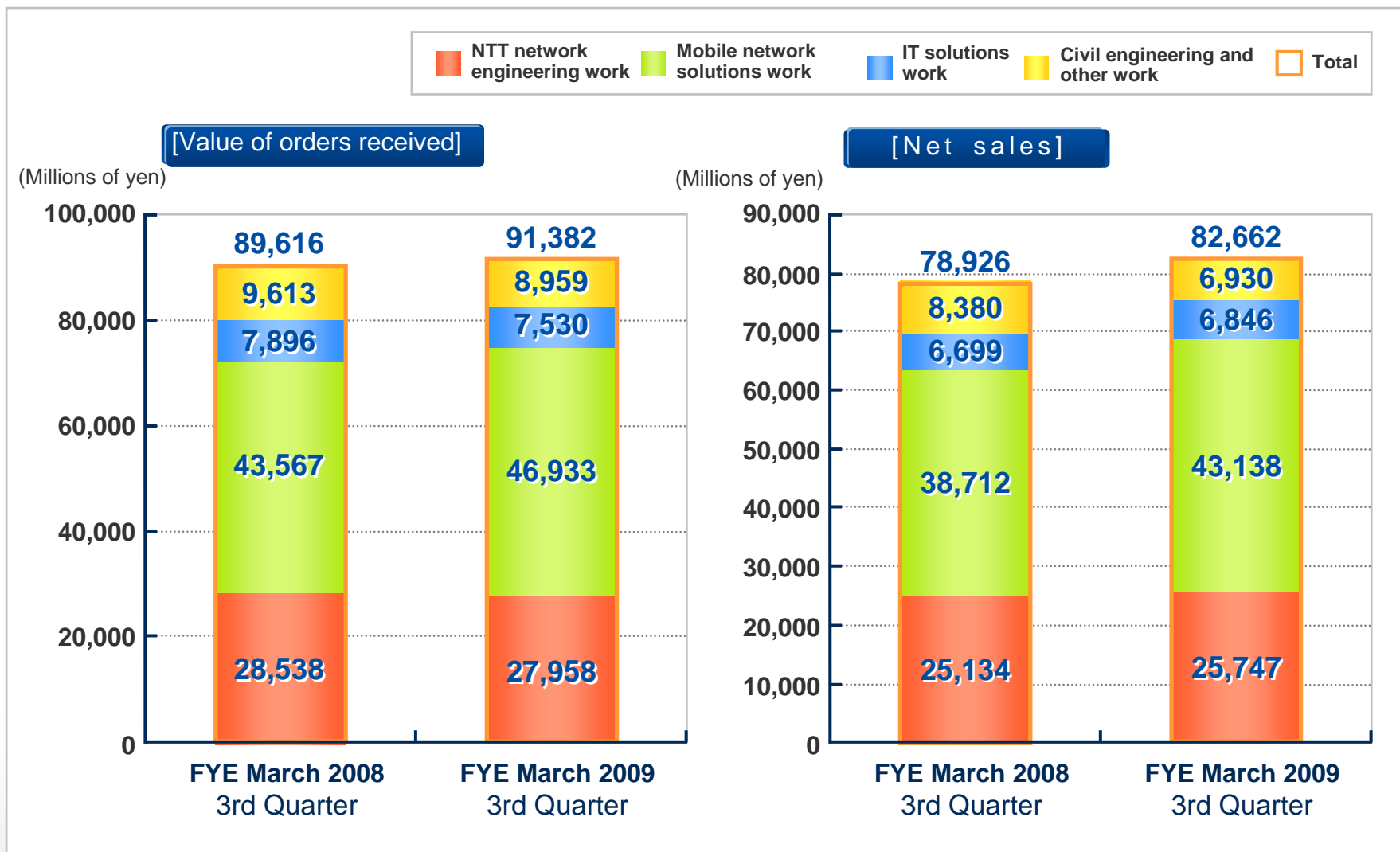


Ordinary income	2008 total	1,140 (14.6%)	2,657 (34.1%)	4,573 (58.7%)	7,791 (100%)
	2009 total	944 (11.9%)	3,173 (40.2%)	4,641 (58.7%)	7,900 (Plan) (100%)
Net income	2008 total	629 (14.5%)	1,510 (34.9%)	2,587 (59.8%)	4,328 (100%)
	2009 total	503 (11.4%)	1,718 (39.0%)	2,501 (56.8%)	4,400 (Plan) (100%)

Note: Figures in parentheses are the percent change from year-end and year-end outlook



4. Value of orders received and net sales by business

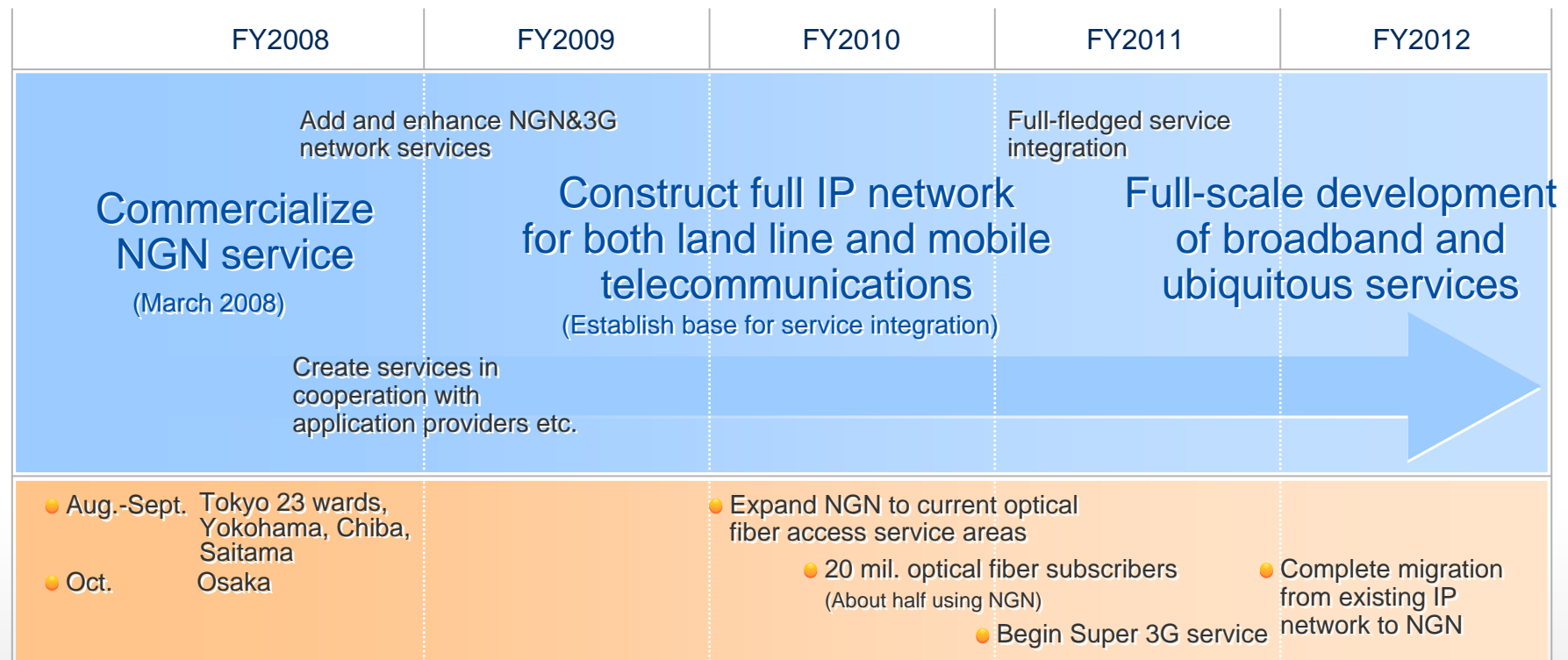




5. Future Development of NGN

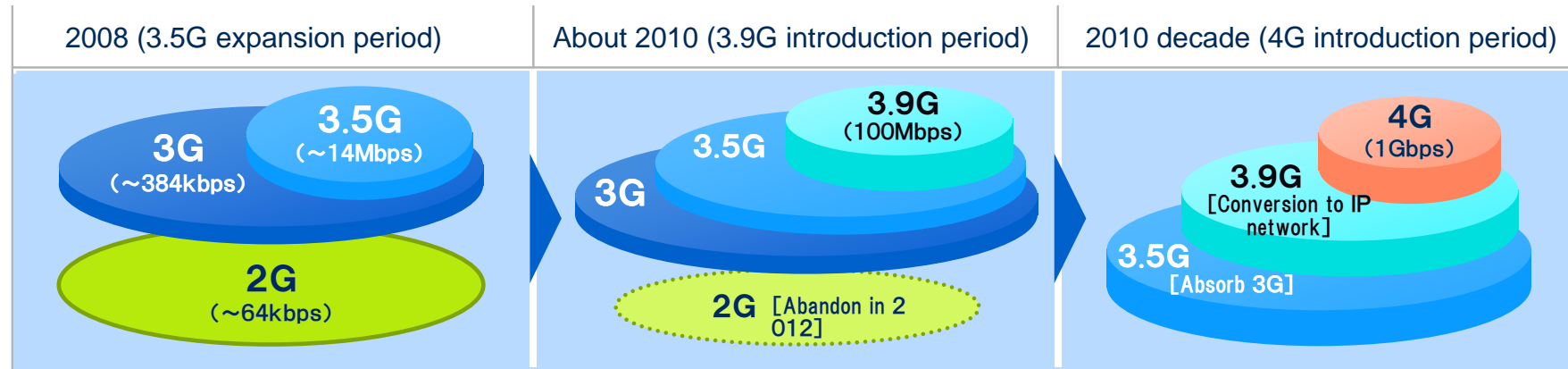
● NTT broadband and ubiquitous services development policy

- Create and undertake full-scale development of broadband and ubiquitous services that utilize the user-oriented full IP network base, to support users' intentions
- Pursue reforms to create a business structure centered on IP and solutions





6. Future mobile network development



<p>NTT DoCoMo W-CDMA (54 million subscribers)</p>	<p>HSPA 800M Overlay</p>	<p>LTE (Super3G) Agent service</p>	<p>Engineering provided from Daimei Telecom</p> <ul style="list-style-type: none"> Base stations installation & negotiations Design & build Maintenance & operation Quality surveys Area optimization
<p>au CDMA2000 (31 million subscribers)</p>	<p>1x EV-DO (Rev.A)</p>	<p>WiMAX 2009 Begin service for businesses</p> <p>LTE</p>	
<p>EMOBILE W-CDMA (1.2 million subscribers)</p>	<p>Begin service Area expansion (Population cover rate 85%)</p>	<p>eHSPA LTE</p>	
<p>Softbank Mobile W-CDMA (20 million subscribers)</p>	<p>Vodafone succession to license Partnership with vendors</p>	<p>Integrate group core networks</p>	
<p>4G IMT-Advanced</p>			