



**Daimei Telecom Engineering Corp.**

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Shinagawa-ku, Tokyo, Japan

May 12, 2010

## CONSOLIDATED FINANCIAL REPORT FOR THE FISCAL YEAR ENDED MARCH 31, 2010

Daimei Telecom Engineering Corp. is listed on the Tokyo Stock Exchange First Section with the securities code 1943.

(URL <http://www.daimei.co.jp>)

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Regular General Meeting of the Shareholders: June 29, 2010

Scheduled dividend payment date: June 30, 2010

Scheduled date for submission of Financial Statements: June 29, 2010

Figures have been rounded off to eliminate amounts less than one million yen

### 1. Business Results for the Fiscal Year Ended March 31, 2010 (April 1, 2009 – March 31, 2010)

#### (1) Consolidated Operating Results

(Percentages shown are the change from the prior consolidated fiscal year)

	Net Sales		Operating Income		Ordinary Income		Net Income	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
2010	115,670	(3.9)	4,683	(32.4)	4,837	(31.1)	3,038	(21.1)
2009	120,379	0.2	6,924	(9.0)	7,018	(9.9)	3,852	(11.0)

	Net Income per Share	Diluted Net Income per Share	Return on Equity	Ordinary Income to Total Assets	Ordinary Income to Net Sales
	Yen	Yen	%	%	%
2010	79.40	-	6.9	7.1	4.0
2009	100.72	90.33	9.4	9.9	5.8

Reference: Equity in earnings of non-consolidated subsidiaries

Fiscal year ended March 31, 2010: ¥0

Fiscal year ended March 31, 2009: ¥0

#### (2) Consolidated Financial Position

	Total Assets	Net Assets	Shareholders' Equity to Total Assets	Net Assets per Share
	Millions of yen	Millions of yen	%	Yen
2010	66,366	46,485	68.3	1,159.50
2009	70,775	45,400	59.8	1,106.71

Reference: Shareholders' equity

Fiscal year ended March 31, 2010: ¥45,309,000,000

Fiscal year ended March 31, 2009: ¥42,329,000,000

### (3) Consolidated Cash Flows

	Operating Activities	Investing Activities	Financing Activities	Cash and Cash Equivalents, End of Year
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
2010	651	(2,992)	(7,521)	7,640
2009	5,809	(2,303)	(1,083)	17,503

### 2. Dividends

(Date of Record)	Dividends per Share					Total Dividends (Full Year)	Dividend Payout Ratio (Consolidated)	Dividends to Net Assets (Consolidated)
	First Quarter	Second Quarter	Third Quarter	Year-end	Full Year			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
2009	-	9.00	-	11.00	20.00	764	19.9	1.9
2010	-	10.00	-	10.00	20.00	773	25.2	1.8
2011 (Planned)	-	10.00	-	-	-	-	-	-

### 3. Forecast of Consolidated Results for the Fiscal Year Ending March 31, 2011

(Percentages shown are the change from the interim period of the prior fiscal year or from the prior fiscal year)

	Net Sales		Operating Income		Ordinary Income		Net Income		Net Income per Share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Interim	53,700	5.6	1,500	(13.5)	1,760	(2.3)	1,000	3.6	26.13
Full Year	117,000	1.1	4,000	(14.6)	4,500	(7.0)	2,600	(14.4)	67.94

Note: Daimei Telecom Engineering Corp. is planning to execute a management integration through a joint transfer of shares with Commuture Corp. and TODENTSU Corporation on October 1, 2010, on the assumption the integration will be approved by the 66th Regular General Meeting of the Shareholders scheduled to be held on June 29, 2010. The forecast of consolidated operating results for the fiscal year ending March 31, 2011 shown above is calculated on the assumption of Daimei Telecom Engineering Corp.'s current organization. Moreover, because it will be paid to the joint holding company, the projected year-end dividend for the fiscal year ending March 31, 2011 is undecided at this time. Daimei Telecom plans to release the projected consolidated operating results and projected dividend for the new company again based on the management integration.

### 4. Other

- (1) Were there changes to important subsidiaries during the period (Changes in specific subsidiaries in conjunction with a change in the scope of consolidation) No
- (2) Changes in the principles, procedures or methods of presentation pertaining to preparation of the consolidated financial statements (matters recorded in the "Changes in Important Matters Used as the Basis for Preparation of the Consolidated Financial Statements")
  1. Changes in conjunction with revisions of accounting standards etc. Yes
  2. Changes other than those described in 1. No
- (3) Number of shares issued (common stock)
  1. Number of shares outstanding at the end of the term (including treasury stock)
    - Fiscal year ended March 31, 2010: 41,112,324 shares
    - Fiscal year ended March 31, 2009: 41,112,324 shares
  2. Number of shares of treasury stock at the end of the term
    - Fiscal year ended March 31, 2010: 2,035,943 shares
    - Fiscal year ended March 31, 2009: 2,864,149 shares

## Reference: Summary of Non-consolidated Operating Results

### 1. Business Results for the Fiscal Year Ended March 31, 2010 (April 1, 2009 – March 31, 2010)

#### (1) Non-consolidated Operating Results (Percentages shown are the change from the prior fiscal year)

	Net Sales		Operating Income		Ordinary Income		Net Income	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
2010	106,139	(4.1)	3,986	(28.9)	4,106	(27.4)	2,481	(21.6)
2009	110,682	1.6	5,607	(9.4)	5,653	(10.1)	3,165	(9.3)

	Net Income per Share	Diluted Net Income per Share
	Yen	Yen
2010	64.84	-
2009	82.75	74.52

#### (2) Non-consolidated Financial Position

	Total Assets	Net Assets	Shareholders' Equity to Total Assets	Net Assets per Share
	Millions of yen	Millions of yen	%	Yen
2010	57,753	39,922	69.1	1021.60
2009	61,910	37,515	60.6	980.83

Reference: Treasury stock

Fiscal year ended March 31, 2010: ¥39,922,000,000

Fiscal year ended March 31, 2009: ¥37,515,000,000

#### Explanation concerning appropriate use of the projected operating results and other items to note

Statements made in this report with respect to Daimei's current plans, estimates, strategies and beliefs and other statements are based on management's assumptions and beliefs in light of the information available at the time such statements were created and are not guaranteed. Daimei cautions that a number of important factors such as general economic conditions and exchange rates could cause actual results to differ materially from those discussed in the forward-looking statements. Please refer to Page 10 of the appended materials for matters to note before using the assumptions and forecasted results.

# **1. Operating Results**

## **(1) Analysis of Operating Results**

Although indications of a recovery from the world-wide economic downturn that originated in the financial crisis of 2008 have appeared gradually since the start of 2010, personal consumption remains weak, and conditions that will make a large-scale recovery in either investment in public works or corporate capital investment difficult over the near term persist.

In the telecommunications sector, telecommunications carriers have also restrained capital investment given such conditions. Expenditures have been shifted from infrastructure construction to investment in various upgrade services, and the flow of investment for broadband and multimedia conversion, including the construction of NGN, WiMAX, LTE and other next-generation high-speed telecommunications infrastructure, has accelerated.

To respond to this rapidly evolving business environment, the Daimei Group worked to secure sales by broadening its operations into new business areas such as telecommunications carrier-related activities (carrier maintenance and operations, testing and survey activities, broadband conversion of user facilities, IRU, etc.) and broadcasting-related activities. Operating results were also affected by lower prices reflecting the simplification and smaller scale of telecommunications works. As a result, the value of orders received during the consolidated fiscal year under review fell 3.7% from the level of the previous consolidated fiscal year to ¥116,501 million, and net sales slipped 3.9% year-on-year to ¥115,670 million. With regard to earnings, because of the drop in net sales and the deterioration of profit margins in each business, operating income declined 32.4% from the level of the previous consolidated fiscal year to ¥4,683 million, ordinary income decreased 31.1% year-on-year to ¥4,837 million and net income fell 21.1% from the previous consolidated fiscal year to ¥3,038 million.

## **(Overview of Activities by Business Category)**

### 1) NTT network engineering work

Net sales from general integrated engineering work and service integration work were lower, reflecting the completion of optical fiber base facilities orders and a diminishing net increase in the number of FLETS Hikari telephone service subscribers. As a result, the value of orders received edged down 2.2% from the level in the previous consolidated fiscal year to year ¥36,167 million and net sales decreased 2.7% year-on-year to ¥35,892 million.

### 2) Mobile network solutions work

Because of a decline in capital investment by mobile telecommunications carriers, and the simplification and smaller scale of works, the value of orders received fell 6.3% from the level of the previous consolidated fiscal year to ¥57,541 million and net sales were down 6.9% year-on-year to ¥56,948 million.

### 3) IT solutions work

Because of the deterioration of the economy, including lower corporate earnings and reduced capital investment, the general private sector demand market including the financial and retail sectors was constrained by a sense of stagnation, and the value of orders received contracted 7.9% year-on-year to ¥9,541 million and net sales decreased 14.8% from the same level of the previous consolidated fiscal year to ¥9,307 million.

### 4) Civil engineering and other works

Through efforts to develop new sectors, such as public works (IRU) to eliminate the digital divide and consulting activities in conjunction with the digitalization of broadcast waves, the value of orders received rose 8.8% compared with the previous consolidated fiscal year to ¥13,252 million, and net sales increased 18.9% year-on-year to ¥13,521 million.

Consolidated Orders Received (Millions of yen)

Construction category	Previous consolidated fiscal year	Consolidated fiscal year under review	Change
NTT network engineering work	36,975	36,167	(808)
Mobile network solutions work	61,440	57,541	(3,898)
IT solutions work	10,359	9,541	(818)
Civil engineering and other works	12,185	13,252	1,066
Total	120,960	116,501	(4,458)

Consolidated Net Sales (Millions of yen)

Construction category	Previous consolidated fiscal year	Consolidated fiscal year under review	Change
NTT network engineering work	36,901	35,892	(1,008)
Mobile network solutions work	61,177	56,948	(4,228)
IT solutions work	10,928	9,307	(1,621)
Civil engineering and other works	11,371	13,521	2,149
Total	120,379	115,670	(4,708)

**(Forecast for the Fiscal Year ending March 31, 2011)**

Despite signs of a recovery, conditions will make it difficult for Japan's economy to achieve a significant recovery during fiscal 2010. Neither investment in public works nor corporate capital investment is projected to increase significantly, and for the Daimei Group, as well a tough operating climate is predicted. Capital investment by telecommunications carriers is following a downward trend in the telecommunications sector as well, but it appears the spread of NGN next-generation networks and construction of WiMAX and LTE, the evolving forms of third-generation mobile service, will move forward and a range of communication services will be developed.

As the Daimei Group, we will increase the pace of our conversion to an "IT engineering and service company" and seek to expand our business not only in communication infrastructure works but in facilities maintenance and operation as well, and strengthen our efforts in new sectors, including IT, electric power, the environment and energy, as we develop our business to encompass even user facilities NI (network integration).

At the same time, we will strive to improve earning capacity and competitiveness, by achieving greater productivity at group companies and affiliates and constructing the optimum works formation.

With regard to its full year consolidated operating results, Daimei Telecom projects its net sales will increase but that operating income and ordinary income will decline slightly, even though positive synergistic effects are anticipated as a result of the management integration with Commuture Corp. and TODENTSU Corporation scheduled to be completed in October 2010, because of the influence of the higher costs required in the first year after the management integration. The value of orders received is projected to slip 0.6% compared with the previous consolidated fiscal year to ¥115,800 million, net sales will increase 1.1% year-on-year to ¥117,000 million, operating income will expand 14.6% year-on-year to ¥4,000 million and ordinary income will decline 7.0% compared with the previous consolidated fiscal year to ¥4,500 million. Net income is projected to decrease 14.4% compared with the previous fiscal year to ¥2,600 million.

## **(2) Analysis of Financial position**

### **(Analysis of Assets, Liabilities and Net Assets)**

#### 1) Assets

Total current assets decreased by ¥6,486 million compared with the end of the previous consolidated fiscal year. This mainly reflected an increase of ¥2,760 million in accounts due for completed construction and accounts receivable and an increase of ¥713 million in cost of construction work in progress and other inventory, and a decrease in cash and bank deposits of ¥6,268 million and a decrease of ¥3,669 million in marketable securities.

Total fixed assets increased ¥2,078 million compared with the end of the previous consolidated fiscal year, mainly because of a decrease of ¥953 million in the construction suspense account and an increase of ¥2,882 million in tangible fixed assets (buildings and structures). As a result of the above changes, total assets decreased by ¥4,408 million compared with the end of the previous consolidated fiscal year.

#### 2) Liabilities

Total liabilities decreased by ¥5,493 million compared with the end of the previous consolidated fiscal year. This mainly reflected an increase of ¥1,277 million in current liabilities for accrued construction and an increase of ¥1,272 million in negative goodwill for long-term liabilities, and decreases in current liabilities of ¥6,591 million for convertible bonds due within one year and ¥837 million for accrued income taxes.

#### 3) Net assets

Total Net Assets increased by ¥1,085 million compared with the end of the previous consolidated fiscal year. The largest changes were a decrease of ¥1,894 million in minority interests, and an increase of ¥2,158 million in earned surplus and an increase of ¥664 million in treasury stock.

### **(Analysis of Cash Flows)**

Cash and cash equivalents (referred to below as “cash”) at the end of the consolidated fiscal year under review decreased by ¥9,862 million compared with the end of the previous consolidated fiscal year to ¥7,640 million.

The main factors affecting cash flows for the consolidated fiscal year under review are described below.

#### 1) Cash flows from operating activities

For the consolidated fiscal year under review, cash flow provided by operating activities decreased by ¥5,157 million compared with the previous consolidated fiscal year to ¥651 million. Uses of cash included an increase in notes and accounts receivable of 2,637 million and income taxes paid of ¥2,764 million, while sources of cash included income before income taxes and minority interests of ¥4,694 million and depreciation expense of ¥1,318 million.

#### 2) Cash flows from investing activities

Cash flows from investing activities during the consolidated fiscal year under review decreased by ¥2,992 million, a decrease of ¥688 million compared with the previous consolidated fiscal year. This mainly reflected ¥2,875 million used for the purchase of tangible fixed assets and ¥140 million used for the purchase of intangible fixed assets.

#### 3) Cash flows from financing activities

Cash flows from financing activities during the consolidated fiscal year under review decreased by ¥7,521 million, a decrease of ¥6,437 million compared with the previous consolidated fiscal year. This mainly reflected ¥6,591 million used for the repayment of convertible bonds and payment of dividends of ¥803 million.

(Reference) Change in cash flow indicator trends

	Fiscal year ended March 31, 2006	Fiscal year ended March 31, 2007	Fiscal year ended March 31, 2008	Fiscal year ended March 31, 2009	Fiscal year ended March 31, 2010
Shareholders' equity to total assets (%)	48.6	52.6	55.5	59.8	68.3
Shareholders' equity to total assets, market price base (%)	91.5	76.6	48.9	49.5	39.6
Interest-bearing debt ratio (%)	2.9	1.1	9.9	1.2	0.2
Interest coverage ratio	23.3	44.2	5.3	43.8	5.3

(Notes) Shareholders' equity to total assets: Shareholders' equity/Total assets

Shareholders' equity to total assets, market price base: Total market capitalization/Total assets

Interest-bearing debt ratio: Interest-bearing debt/Operating cash flow

Interest coverage ratio: Operating cash flow/Interest payments

1. All indicators are calculated using financial values on a consolidated basis.
2. Total market capitalization is calculated by multiplying the share closing price of the Company's stock at the end of the period by the number of shares outstanding at the end of the period (after deducting treasury stock).
3. For the above calculations the Company uses cash flow provided by operating activities on the consolidated statement of cash flows as operating cash flow. Interest-bearing debt is all liabilities on which the Company pays interest that are included in liabilities accounted for on the consolidated balance sheet. The total interest payment on the consolidated statement of cash flows is used for interest payments.

### **(3) Basic Policy Concerning Distribution of Earnings and Dividends for the Consolidated Fiscal Year under Review and Next Consolidated Fiscal Year**

Daimei seeks to distribute earnings while comprehensively taking into account factors such as its business performance and payout ratio, based on its fundamental management policy of maintaining a stable distribution of dividends to shareholders. From a medium and long-term perspective, Daimei uses retained earnings for future business expansion, while striving to bolster its corporate structure and strengthen its business foundation, with the objective of increasing corporate value.

Based on the need to balance its policy of funding internal reserves to provide for future business development with its objective of maintaining a stable dividend, Daimei will pay a year-end dividend of ¥10 per share, bringing the full-year dividend including the interim dividend of ¥10 per share to a total of ¥20 per share.

Because it will pay the year-end dividend for the consolidated fiscal year ending March 31, 2011 to a joint holding company, Daimei has not yet determined the projected dividend amount. Daimei Telecom plans to release the projected dividend for the new company again based on the management integration.

### **(4) Business Risks**

Risks that may have a significant impact on the Daimei Group's operating results, share price and financial position are outlined below.

Forward-looking statements in this text are based on decisions made by the Daimei Group as of the end of the consolidated fiscal year under review.

#### **1) Relationship with specific customers**

As a telecommunications "IT engineering and service company," Daimei continuously is engaged in stable transactions with telecommunications business companies including the NTT group. These

companies account for a high percentage of Daimei Telecom's sales, and there is a possibility telecommunications services capital investment trends and telecommunications equipment technical innovations might have a material effect on Daimei's operating results.

2) Safety and quality control

The Daimei Group has positioned safety and quality as the foundation of the Daimei brand, and considers the introduction and application of safe, sanitary, high-quality management systems and the delivery of high-quality engineering and services that are trusted and evaluated positively by customers as central to its mission. There is a possibility restrictions might be placed on Daimei's business operations if the Company's activities result in a serious accident or other harmful consequences for society, and this might have a material effect on Daimei's operating results.

3) Management of important data

In the course of providing services to construct, maintain and operate network-related facilities and systems, the Daimei Group receives personal data and other sensitive information from its customers and suppliers. Although the Daimei Group has obtained information security management system (ISMS) certification, and emphasizes and thoroughly implements efforts to prevent the disclosure of information by its employees, there is a possibility Daimei would lose the trust of its business partners, and be obligated to pay compensation for damages or subject to restrictions on Daimei's business operations, if the Company's activities result in an unanticipated event involving a data leak, and this might have a material effect on Daimei's operating results.

4) Customer and supplier credit risk

Although the Daimei Group has implemented thorough measures to avoid the risks of credit management and receivables collection difficulties related to its customers, there is a possibility Daimei might be unable to recover funds or face construction delays if credit concerns or other financial problems at a customer are actualized, and this might have a material effect on Daimei's operating results.

5) Intensification of competition

Competition in the Daimei Group's business areas is subject to factors such as the sharp competition among companies in the telecommunications sector and exhibits an intensifying trend. Although Daimei is focusing on demonstrating synergies from the management integration in order to respond quickly to this competitive environment, there is a possibility Daimei's competitive dominance will be weakened by uncertainties resulting from changes in the operating environment that are greater than assumed, and this might have a material effect on Daimei's operating results.

6) Management integration with Commuture Corp. and TODENTSU Corporation

Daimei is planning to execute a management integration through a joint transfer of shares with Commuture Corp. and TODENTSU Corporation on October 1, 2010, on the assumption the integration will be approved by the 66th Regular General Meeting of the Shareholders scheduled to be held on June 29, 2010, and anticipates a significant synergistic effect and new growth strategies from integration of each company's management resources.

However, the procedures pertaining to the share transfer have not been completed as of the date of submission of this Earnings Announcement. Because the share transfer is subject to the approval of domestic and foreign regulators, the submission of reports and documents and various requirements that must fulfill certain conditions, there is a possibility the share transfer will not proceed in the future as scheduled or realization of the share transfer will be effected by the judgment of the domestic and foreign regulators, and if this situation occurs there is a possibility it will interfere with the realization of the management integration by the Daimei Group, the Commuture Corp. group and the TODENTSU Corporation group.

## **2. Conditions of the Corporate Group**

Daimei has omitted disclosure of this information because there are no significant changes from the “Diagram of the Company’s Businesses (Business Contents)” and “Affiliated Companies” in Daimei’s most recent financial statements (submitted on June 25, 2009).

### **3. Management Policies**

#### **(1) Basic Management Policies**

Based on its corporate philosophy of contributing to the advancement of information technology (IT) and the creation of an affluent society, Daimei Telecom Engineering Corp. endeavors to achieve steady growth and increase corporate value throughout the Group as an IT engineering and services company for the 21st century. To realize these goals and establish the Daimei brand, Daimei strives to meet the expectations of all stakeholders including shareholders, clients, suppliers and employees.

Based on its corporate conduct policy of acting with fairness and sound judgment, Daimei also is promoting full compliance with regulations and sincerity in words and actions, while striving to maintain society's trust as a good corporate citizen and achieve sustainable development for the Daimei Group.

#### **(2) Managerial Indicators Established as Objectives**

The Daimei Group has implemented its business plans each fiscal year based on its medium-term management plan, which ended in fiscal 2010. Daimei is preparing to execute a management integration with Commenture Corp. and TODENTSU Corporation in October 2010, and will formulate a new medium-term management plan as a new group comprised of the three companies, which Daimei expects to release publicly in mid-May.

#### **(3) Medium and Long-term Management Strategy**

In Daimei's core business in the telecommunication sector, the market structure is undergoing rapid change, including the convergence of fixed line and mobile telecommunications and telecommunications and broadcasting. This is being accompanied by the acceleration of efforts to realize a broadband and ubiquitous telecommunications society, through construction of next-generation networks (NGN), LTE and other measures.

Faced with this business environment, the Company has declared "pursuit of synergistic effects through management integration," "acceleration of the transformation into an IT engineering and service company" "promotion of Daimei's business based on aggressive proposal-based sales activities" and "promotion of total manpower" as the four key principles of its management strategy, and is striving to improve earning capacity and strengthen competitiveness by enhancing its on-site capabilities.

#### **(4) Issues to be Addressed**

To respond to changes in the market, transform its corporate structure and improve earning capacity and competitiveness, the Company will address the following issues during the next fiscal year.

- 1) Pursue synergistic effects through a management integration of three companies
- 2) Enhance productivity and foster human resources through the revision of existing businesses
- 3) Expand activities in new sectors
- 4) Shift from construction bid sales activity to aggressive proposal-based sales
- 5) Activities improvement and total manpower skill enhancement based on a hands-on approach
- 6) Ensure safety, peace of mind and trust, and thoroughness in compliance

#### **Cautionary Note Concerning Forward Looking Statements**

This material includes future projections based on the Company's current plans, outlook, management strategies and management policies. Management judgments and assumptions described in this forecast are based on information available at the time this material was prepared.

Actual results may vary substantially from the projections in this material as a result of changes in various conditions. Accordingly, the Company and its management make no guarantee that the description of projections in this material will be accurate in the future.

1. Consolidated Financial Statements  
(1) Consolidated Balance Sheets

	(Millions of yen)	
	Previous consolidated fiscal year (As of March 31, 2009)	Consolidated fiscal year under review (As of March 31, 2010)
<b>ASSETS</b>		
Current Assets:		
Cash and bank deposits	13,582	7,313
Notes receivable	457	334
Accounts due for completed construction	24,458	26,604
Accounts receivable	601	1,215
Marketable securities	4,156	486
Cost of construction work in progress and other inventory	6,792	7,506
Prepaid expenses	64	150
Deferred tax assets	421	277
Other current assets	576	734
Allowance for doubtful receivables	(11)	(10)
Total current assets	51,099	44,612
Fixed assets:		
Tangible assets:		
Buildings and structures	7,360	10,286
Machinery and equipment	3,857	3,998
Land	8,081	8,039
Construction suspense account	1,286	332
Accumulated depreciation	(7,218)	(7,476)
Total tangible fixed assets	13,367	15,180
Intangible assets:		
Goodwill	52	29
Software	1,589	1,310
Software suspense account	45	23
Other intangible assets	29	24
Total intangible fixed assets	1,715	1,388
Investments and other assets:		
Investment securities	2,590	2,789
Long-term loans receivable	127	124
Deposits and guarantees	—	712
Deferred tax assets	572	993
Other investments and other assets	1,753	876
Allowance for doubtful receivables	(452)	(311)
Total investments and other assets	4,591	5,184
Total fixed assets	19,675	21,753
Total Assets	70,775	66,366

(Millions of yen)

	Previous consolidated fiscal year (As of March 31, 2009)	Consolidated fiscal year under review (As of March 31, 2010)
<b>LIABILITIES</b>		
Current liabilities:		
Notes payable	295	215
Accrued construction	12,108	13,385
Short-term borrowings	204	103
Convertible bonds repayable within one year	6,591	—
Accounts payable	1,092	1,216
Accrued income taxes	1,458	621
Advances received on uncompleted contracts	453	313
Allowance for losses on construction contracts	54	60
Accrued bonuses to directors	88	5
Allowance for completed construction indemnification	15	13
Other current liabilities	886	535
Total current liabilities	23,248	16,470
Long-term liabilities:		
Long-term debt	1	1
Long-term accrued expenses	—	261
Deferred tax liability	9	3
Reserve for employees' retirement benefits	1,517	1,559
Allowance for retirement benefits for directors	438	148
Negative goodwill	82	1,355
Deferred tax liability related to revaluations	49	49
Other long-term liabilities	27	31
Total long-term liabilities	2,126	3,410
Total Liabilities	25,375	19,881
<b>NET ASSETS</b>		
Owners' equity		
Paid-in capital	5,610	5,610
Capital surplus	4,052	4,025
Earned surplus	35,095	37,253
Treasury stock	(2,299)	(1,634)
Total Owners' Equity	42,459	45,255
Valuation and translation adjustments		
Valuation difference on available for sale securities	(24)	159
Revaluation difference on land	(105)	(105)
Total valuation and translation adjustments	(129)	53
Minority interests	3,070	1,176
Total Net Assets	45,400	46,485
Total Liabilities and Net Assets	70,775	66,366

## (2) Consolidated Statements of Income

(Millions of yen)

	Previous consolidated fiscal year From April 1, 2008 to March 31, 2009	Consolidated fiscal year under review From April 1, 2009 to March 31, 2010
Net sales	120,379	115,670
Cost of sales	104,204	101,747
Gross profit	16,175	13,922
Selling, general, and administrative expenses	9,250	9,239
Operating Income	6,924	4,683
Non-operating income		
Interest income	62	13
Dividend income	67	74
Amortization of negative goodwill	28	23
Real estate net income	58	62
Other income	74	65
Total non-operating income	291	239
Non-operating expenses		
Interest expense	130	64
Transfer to allowance for doubtful receivables	33	—
Other expenses	33	20
Total non-operating expenses	196	85
Ordinary income	7,018	4,837
Extraordinary income		
Gain from sale of fixed assets	3	0
Gain on sale of investment securities	3	41
Reversal of allowance for doubtful receivables	—	7
Reimbursement due to cancellation of insurance	97	34
Gain on change in equity interest	—	107
Total extraordinary income	105	191
Extraordinary expenses		
Loss on disposal of fixed assets	21	165
Loss on valuation of investment securities	162	8
Impairment loss	—	81
Expenses related to lawsuit	45	—
Expenses related to management integration	—	56
Late charges	—	21
Total extraordinary expenses	229	334
Income before income taxes and minority interests	6,894	4,694
Corporate, inhabitants' and enterprise taxes	2,685	1,911
Income tax adjustments	208	(360)
Total income taxes	2,894	1,550
Minority interests	147	104
Net income	3,852	3,038

## (3) Consolidated Statement of Changes in Net Assets

(Millions of yen)

	Previous consolidated fiscal year From April 1, 2008 to March 31, 2009	Consolidated fiscal year under review From April 1, 2009 to March 31, 2010
Owners' equity		
Paid-in capital		
Balance at end of the previous consolidated fiscal year	5,610	5,610
Change of items during the consolidated fiscal year		
Total change of items during the consolidated fiscal year	—	—
Balance at end of the consolidated fiscal year	5,610	5,610
Capital surplus		
Balance at end of the previous consolidated fiscal year	4,058	4,052
Change of items during the consolidated fiscal year		
Disposal of treasury stock	(5)	(103)
Transfer of loss on disposal of treasury stock	—	76
Total changes of items during the consolidated fiscal year	(5)	(26)
Balance at end of the consolidated fiscal year	4,052	4,025
Earned surplus		
Balance at end of the previous consolidated fiscal year	32,045	35,095
Change of items during the consolidated fiscal year		
Dividends from surplus	(803)	(803)
Net income	3,852	3,038
Transfer of loss on disposal of treasury stock	—	(76)
Total changes of items during the consolidated fiscal year	3,049	2,158
Balance at end of the consolidated fiscal year	35,095	37,253
Treasury stock		
Balance at end of the previous consolidated fiscal year	(2,301)	(2,299)
Change of items during the consolidated fiscal year		
Purchase of treasury stock	(9)	(2)
Disposal of treasury stock	12	667
Total changes of items during the consolidated fiscal year	2	664
Balance at end of the consolidated fiscal year	(2,299)	(1,634)
Total Owners' Equity		
Balance at end of the previous consolidated fiscal year	39,413	42,459
Change of items during the consolidated fiscal year		
Dividends from surplus	(803)	(803)
Net income	3,852	3,038
Purchase of treasury stock	(9)	(2)
Disposal of treasury stock	6	563
Total changes of items during the consolidated fiscal year	3,045	2,796
Balance at end of the consolidated fiscal year	42,459	45,255

(Millions of yen)

	Previous consolidated fiscal year From April 1, 2008 to March 31, 2009	Consolidated fiscal year under review From April 1, 2009 to March 31, 2010
Valuation and translation adjustments		
Valuation difference on available for sale securities		
Balance at end of the previous consolidated fiscal year	141	(24)
Change of items during the consolidated fiscal year		
Net changes of items other than owners' equity during the consolidated fiscal year	(165)	183
Total changes of items during the consolidated fiscal year	(165)	183
Balance at end of the consolidated fiscal year	(24)	159
Revaluation difference on land		
Balance at end of the previous consolidated fiscal year	(105)	(105)
Change of items during the consolidated fiscal year		
Net changes of items other than owners' equity during the consolidated fiscal year	—	0
Total changes of items during the consolidated fiscal year	—	0
Balance at end of the consolidated fiscal year	(105)	(105)
Total valuation and translation adjustments		
Balance at end of the previous consolidated fiscal year	35	(129)
Change of items during the consolidated fiscal year		
Net changes of items other than owners' equity during the consolidated fiscal year	(165)	183
Total changes of items during the consolidated fiscal year	(165)	183
Balance at end of the consolidated fiscal year	(129)	53
Minority interests		
Balance at end of the previous consolidated fiscal year	2,987	3,070
Change of items during the consolidated fiscal year		
Net changes of items other than owners' equity during the consolidated fiscal year	83	(1,894)
Total changes of items during the consolidated fiscal year	83	(1,894)
Balance at end of the consolidated fiscal year	3,070	1,176
Total Net Assets		
Balance at end of the previous consolidated fiscal year	42,436	45,400
Change of items during the consolidated fiscal year		
Dividends from surplus	(803)	(803)
Net income	3,852	3,038
Purchase of treasury stock	(9)	(2)
Disposal of treasury stock	6	563
Net changes of items other than owners' equity during the consolidated fiscal year	(82)	(1,710)
Total changes of items during the consolidated fiscal year	2,963	1,085
Balance at end of the consolidated fiscal year	45,400	46,485

## (4) Consolidated Statements of Cash Flows

	(Millions of yen)	
	Previous consolidated fiscal year From April 1, 2008 to March 31, 2009	Consolidated fiscal year under review From April 1, 2009 to March 31, 2010
Cash flows from operating activities		
Income before income taxes and minority interests	6,894	4,694
Depreciation and amortization	1,109	1,318
Increase (decrease) in allowance for losses on construction contracts	(46)	5
Increase (decrease) in allowance for retirement bonuses for directors	17	(289)
Increase (decrease) in other allowances	(69)	(183)
Interest and dividend income	(130)	(88)
Interest expense	130	64
Gain (loss) on foreign currency exchange	(0)	0
(Gain) loss on sale of marketable securities and investment securities	(3)	(41)
Impairment loss	—	81
Loss on valuation of investment securities	162	8
(Gain) loss on sale and disposal of fixed assets	18	165
Non-cash revenues and expenses	68	(168)
Decrease (increase) in notes and accounts receivable	2,457	(2,637)
Decrease (increase) in construction in progress	491	(713)
Increase (decrease) in notes and accounts payable	(3,377)	1,196
Increase (decrease) in advances received on uncompleted contracts	(314)	(139)
Other, net	323	176
Subtotal	7,731	3,451
Interest and dividends received	130	88
Interest paid	(132)	(124)
Income taxes paid	(1,920)	(2,764)
Net cash provided by (used in) operating activities	5,809	651
Cash flows from investing activities		
Increase in time deposits	(145)	(123)
Decrease in time deposits	167	232
Funds used for the purchase of tangible fixed assets	(2,046)	(2,875)
Funds provided from the sale of tangible fixed assets	8	0
Funds used for acquisition of intangible fixed assets	(354)	(140)
Funds used for the purchase of investment securities	(112)	(3)
Funds provided from sale of investment securities	9	55
Funds used for loans	(4)	(38)
Funds provided from the recovery of loans	29	20
Funds used for the acquisition of subsidiary stock	(2)	(19)
Other, net	147	(101)
Net cash provided by (used in) investing activities	(2,303)	(2,992)
Cash flows from financing activities		
Net change in short-term debt	(76)	(100)
Repayment of long-term debt	(0)	(0)
Repayment of convertible bonds	—	(6,591)
Repayment of lease liabilities	(8)	(8)
Acquisition of treasury stock	(9)	(2)
Proceeds from sale of treasury stock	6	4
Cash dividends paid	(800)	(803)
Cash dividends paid to minority shareholders	(20)	(18)
Other, net	(172)	—
Net cash provided by (used in) financing activities	(1,083)	(7,521)
Effect of exchange rate changes on cash and cash equivalents	0	(0)
Increase (decrease) in cash and cash equivalents	2,422	(9,862)
Cash and cash equivalents at beginning of period	15,081	17,503
Balance of cash and cash equivalents at end of period	17,503	7,640

## (5) Net Sales and Value of Orders Received, by Category (Consolidated)

(Millions of yen)

Item		Period	Prior consolidated fiscal year From April 1, 2008 to March 31, 2009		Consolidated fiscal year under review From April 1, 2009 to March 31, 2010		Increase (Decrease)	
			Amount	%	Amount	%	Amount	%
Balance carried forward from prior period	NTT Network Engineering Work		6,843	29.4	6,917	29.0	74	1.1
	Mobile Network Solutions Work		12,494	53.7	12,757	53.5	262	2.1
	IT Solutions Work		1,920	8.3	1,350	5.7	(569)	(29.7)
	Civil Engineering and Other Works		1,997	8.6	2,812	11.8	814	40.8
	Total		23,255	100.0	23,837	100.0	581	2.5
Orders received	NTT Network Engineering Work		36,975	30.6	36,167	31.0	(808)	(2.2)
	Mobile Network Solutions Work		61,440	50.8	57,541	49.4	(3,898)	(6.3)
	IT Solutions Work		10,359	8.5	9,541	8.2	(818)	(7.9)
	Civil Engineering and Other Works		12,185	10.1	13,252	11.4	1,066	8.8
	Total		120,960	100.0	116,501	100.0	(4,458)	(3.7)
Construction completed	NTT Network Engineering Work		36,901	30.7	35,892	31.0	(1,008)	(2.7)
	Mobile Network Solutions Work		61,177	50.8	56,948	49.2	(4,228)	(6.9)
	IT Solutions Work		10,928	9.1	9,307	8.1	(1,621)	(14.8)
	Civil Engineering and Other Works		11,371	9.4	13,521	11.7	2,149	18.9
	Total		120,379	100.0	115,670	100.0	(4,708)	(3.9)
Balance carried forward to next period	NTT Network Engineering Work		6,917	29.0	7,192	29.2	274	4.0
	Mobile Network Solutions Work		12,757	53.5	13,349	54.1	592	4.6
	IT Solutions Work		1,350	5.7	1,583	6.4	233	17.3
	Civil Engineering and Other Works		2,812	11.8	2,543	10.3	(268)	(9.6)
	Total		23,837	100.0	24,669	100.0	831	3.5

## 2. Non-consolidated Financial Statements

### (1) Balance Sheets

	(Millions of yen)	
	Prior fiscal year	Fiscal year under review
	(As of March 31, 2009)	(As of March 31, 2010)
<b>ASSETS</b>		
Current assets		
Cash and bank deposits	11,283	5,537
Notes receivable	177	89
Accounts due for completed construction	23,085	25,505
Account receivable	96	164
Marketable securities	4,156	486
Cost of construction work in progress	4,938	4,568
Materials and supplies	99	253
Short-term loans receivable	1,020	1,373
Prepaid expenses	25	103
Deferred tax assets	276	92
Other current assets	764	774
Allowance for doubtful receivables	(6)	(1)
Total current assets	45,917	38,947
Fixed assets		
Tangible fixed assets		
Buildings	4,961	7,877
Accumulated depreciation	(2,846)	(2,883)
Buildings (net)	2,115	4,994
Structures	468	565
Accumulated depreciation	(334)	(331)
Structures (net)	133	234
Machinery and equipment	5	5
Accumulated depreciation	(4)	(3)
Machinery and equipment (net)	0	1
Vehicles and transport equipment	55	55
Accumulated depreciation	(37)	(45)
Vehicles and transport equipment (net)	17	9
Tools and parts	1,467	1,589
Accumulated depreciation	(1,196)	(1,243)
Tools and parts (net)	270	346
Land	5,693	5,637
Lease assets	79	148
Accumulated depreciation	(12)	(31)
Lease assets (net)	67	117
Construction suspense account	1,286	332
Total tangible fixed assets	9,586	11,674
Intangible fixed assets		
Software	1,540	1,265
Software suspense account	45	23
Other intangible assets	3	3
Total intangible fixed assets	1,589	1,293

	(Millions of yen)	
	Prior fiscal year (As of March 31, 2009)	Fiscal year under review (As of March 31, 2010)
Investments and other assets		
Investment securities	2,352	2,533
Stock of affiliated companies	2,732	3,313
Long-term loans to employees	1	1
Long-term loan receivables from affiliated companies	3	2
Deposits and guarantees	—	663
Credits in bankruptcy and reorganization	160	22
Deferred tax assets	278	590
Other investments	1,088	373
Allowance for doubtful receivables	(250)	(112)
Allowance for investment losses	(1,548)	(1,548)
Total investments and other assets	4,817	5,838
Total fixed assets	15,993	18,805
Total Assets	61,910	57,753
LIABILITIES		
Current liabilities		
Accrued construction	12,497	13,521
Long-term debt due within one year	0	0
Convertible bonds due within one year	6,591	—
Leases	16	32
Accounts payable	1,072	873
Accrued income taxes	1,100	537
Accrued expenses	59	—
Advances received on uncompleted contracts	318	238
Deposits received	1,866	1,799
Allowance for losses on construction contracts	33	33
Accrued bonuses to directors	70	—
Allowance for completed construction indemnification	15	13
Total current liabilities	23,641	17,050
Long-term liabilities		
Long-term debt	1	1
Long-term accounts payable	—	229
Leases	51	85
Reserve for employees' retirement benefits	466	464
Allowance for retirement benefits for directors	234	—
Total long-term liabilities	754	780
Total Liabilities	24,395	17,830
NET ASSETS		
Owners' equity		
Paid-in capital	5,610	5,610
Capital surplus		
Capital legal reserve	4,104	4,104
Other capital surplus	26	—
Total capital surplus	4,131	4,104
Earned surplus		
Earned legal surplus	916	916
Other earned surplus		
Fixed asset advanced depreciation reserve	286	272
General reserve	25,280	28,080
Earned surplus brought forward	3,618	2,433
Total earned surplus	30,101	31,702
Treasury stock	(2,299)	(1,632)
Total owners' equity	37,544	39,785
Valuation and translation adjustments		
Valuation difference on available for sale securities	(29)	137
Total valuation and translation adjustments	(29)	137
Total Net Assets	37,515	39,922
Total Liabilities and Net Assets	61,910	57,753

## (2) Statements of Income

	(Millions of yen)	
	Prior fiscal year From April 1, 2008 to March 31, 2009	Fiscal year under review From April 1, 2009 to March 31, 2010
Net sales	110,682	106,139
Cost of sales	97,413	94,474
Gross profit	13,268	11,664
Selling, general, and administrative expenses		
Compensation to directors	190	310
Transfer to accrued bonuses to directors	70	—
Employee salaries and allowances	2,919	3,102
Retirement obligation expense	160	228
Transfer to allowance for retirement benefits for directors	58	13
Legal welfare expense	399	423
Welfare expenses	125	120
Repairs and maintenance	866	546
Office supplies expense	287	295
Telecommunications and transportation expense	261	260
Power utilities expense	42	42
Survey and research expense	266	263
Research and development expense	129	126
Advertising and public relations expense	77	37
Entertainment expense	93	85
Contributions	1	1
Rent expense	419	394
Depreciation and amortization	406	565
Taxes and public charges	200	217
Insurance premiums	11	11
Miscellaneous expenses	673	630
Total selling, general and administrative expenses	7,661	7,678
Operating income	5,607	3,986
Non-operating income		
Interest income	47	16
Interest on marketable securities	25	4
Dividend income	81	87
Real estate rent income	45	59
Other income	51	25
Total non-operating income	250	194
Non-operating expenses		
Interest expense	14	6
Corporate bond interest expense	120	59
Transfer to allowance for doubtful receivables	40	—
Other expenses	28	8
Total non-operating expenses	204	74
Ordinary income	5,653	4,106
Extraordinary income		
Gain on sale of investment securities	1	40
Reversal of allowance for doubtful securities	—	8
Total extraordinary income	1	48
Extraordinary expenses		
Loss on disposal of fixed assets	18	156
Impairment loss	—	81
Loss on valuation of investment securities	162	8
Management integration expense	—	56
Total extraordinary expenses	180	302
Income before taxes and adjustments	5,475	3,852
Corporation, inhabitants and enterprise taxes	2,066	1,569
Income tax adjustments	243	(197)
Total income taxes paid	2,309	1,371
Net income	3,165	2,481

## (3) Statement of Changes in Net Assets

	(Millions of yen)	
	Prior fiscal year From April 1, 2008 to March 31, 2009	Fiscal year under review From April 1, 2009 to March 31, 2010
Owners' equity		
Paid-in capital		
Balance at end of prior fiscal year	5,610	5,610
Changes of items during the fiscal year		
Total changes of items during the fiscal year	—	—
Balance at end of fiscal year	5,610	5,610
Capital surplus		
Capital legal reserve		
Balance at end of prior fiscal year	4,104	4,104
Changes of items during the fiscal year		
Total changes of items during the fiscal year	—	—
Balance at end of fiscal year	4,104	4,104
Other capital surplus		
Balance at end of prior fiscal year	32	26
Changes of items during the fiscal year		
Disposal of treasury stock	(5)	(104)
Transfer of difference on disposal of treasury stock	—	77
Total changes of items during the fiscal year	(5)	(26)
Balance at end of fiscal year	26	—
Total capital surplus		
Balance at end of prior fiscal year	4,137	4,131
Changes of items during the fiscal year		
Disposal of treasury stock	(5)	(104)
Transfer of difference on disposal of treasury stock	—	77
Total changes of items during the fiscal year	(5)	(26)
Balance at end of fiscal year	4,131	4,104
Earned surplus		
Earned legal reserve		
Balance at end of prior fiscal year	916	916
Changes of items during the fiscal year		
Total changes of items during the fiscal year	—	—
Balance at end of fiscal year	916	916
Other earned surplus		
Fixed asset advanced depreciation reserve		
Balance at end of prior fiscal year	300	286
Changes of items during the fiscal year		
Reversal of fixed asset advanced depreciation reserve	(14)	(14)
Total changes of items during the fiscal year	(14)	(14)
Balance at end of fiscal year	286	272
General reserve		
Balance at end of prior fiscal year	22,580	25,280
Changes of items during the fiscal year		
Transfer to general reserve	2,700	2,800
Total changes of items during the fiscal year	2,700	2,800
Balance at end of fiscal year	25,280	28,080
Earned surplus brought forward		
Balance at end of prior fiscal year	3,942	3,618
Changes of items during the fiscal year		
Reversal of fixed asset advanced depreciation reserve	14	14
Transfer to general reserve	(2,700)	(2,800)
Dividends from surplus	(803)	(803)
Net income	3,165	2,481
Transfer of difference on disposal of treasury stock	—	(77)
Total changes of items during the fiscal year	(324)	(1,184)
Balance at end of fiscal year	3,618	2,433

	(Millions of yen)	
	Prior fiscal year From April 1, 2008 to March 31, 2009	Fiscal year under review From April 1, 2009 to March 31, 2010
Total earned surplus		
Balance at end of prior fiscal year	27,739	30,101
Changes of items during the fiscal year		
Dividends from surplus	(803)	(803)
Net income	3,165	2,481
Transfer of difference on disposal of treasury stock	—	(77)
Total changes of items during the fiscal year	2,361	1,600
Balance at end of fiscal year	30,101	31,702
Treasury stock		
Balance at end of prior fiscal year	(2,301)	(2,299)
Changes of items during the fiscal year		
Purchase of treasury stock	(9)	(2)
Disposal of treasury stock	12	668
Total changes of items during the fiscal year	2	666
Balance at end of fiscal year	(2,299)	(1,632)
Total Owners' Equity		
Balance at end of prior fiscal year	35,186	37,544
Changes of items during the fiscal year		
Dividends from surplus	(803)	(803)
Net income	3,165	2,481
Purchase of treasury stock	(9)	(2)
Disposal of treasury stock	6	564
Total changes of items during the fiscal year	2,358	2,240
Balance at end of fiscal year	37,544	39,785
Valuation and translation adjustments		
Valuation difference on available for sale securities		
Balance at end of prior fiscal year	106	(29)
Changes of items during the fiscal year		
Net changes of items other than owners' equity during the fiscal year under review	(136)	167
Total changes of items during the fiscal year	(136)	167
Balance at end of fiscal year	(29)	137
Total valuation and translation adjustments		
Balance at end of prior fiscal year	106	(29)
Changes of items during the fiscal year		
Net changes of items other than owners' equity during the fiscal year under review	(136)	167
Total changes of items during the fiscal year	(136)	167
Balance at end of fiscal year	(29)	137
Total Net Assets		
Balance at end of prior fiscal year	35,293	37,515
Changes of items during the fiscal year		
Dividends from surplus	(803)	(803)
Net income	3,165	2,481
Purchase of treasury stock	(9)	(2)
Disposal of treasury stock	6	564
Net changes of items other than owners' equity during the fiscal year under review	(136)	167
Total changes of items during the fiscal year	2,221	2,407
Balance at end of fiscal year	37,515	39,922

## (4) Net Sales and Value of Orders Received, by Category

(Millions of yen)

Categories		Period	Prior fiscal year From April 1, 2008 to March 31, 2009		Fiscal year under review From April 1, 2009 to March 31, 2010		Increase (Decrease)	
			Amount	%	Amount	%	Amount	%
Balance carried forward from prior period	NTT Network Engineering Work		6,843	30.4	6,917	30.2	74	1.1
	Mobile Network Solutions Work		12,445	55.3	12,716	55.5	271	2.2
	IT Solutions Work		1,525	6.8	1,060	4.6	(464)	(30.5)
	Civil Engineering and Other Works		1,674	7.5	2,217	9.7	543	32.4
	Total		22,488	100.0	22,912	100.0	423	1.9
Orders received	NTT Network Engineering Work		36,975	33.3	36,167	33.8	(808)	(2.2)
	Mobile Network Solutions Work		60,320	54.3	56,583	52.9	(3,737)	(6.2)
	IT Solutions Work		7,502	6.7	7,345	6.9	(156)	(2.1)
	Civil Engineering and Other Works		6,307	5.7	6,808	6.4	501	7.9
	Total		111,106	100.0	106,905	100.0	(4,201)	(3.8)
Construction completed	NTT Network Engineering Work		36,901	33.3	35,892	33.8	(1,008)	(2.7)
	Mobile Network Solutions Work		60,049	54.3	56,102	52.9	(3,946)	(6.6)
	IT Solutions Work		7,967	7.2	7,066	6.6	(901)	(11.3)
	Civil Engineering and Other Works		5,764	5.2	7,077	6.7	1,313	22.8
	Total		110,682	100.0	106,139	100.0	(4,543)	(4.1)
Balance carried forward to next period	NTT Network Engineering Work		6,917	30.2	7,192	30.4	274	4.0
	Mobile Network Solutions Work		12,716	55.5	13,197	55.7	480	3.8
	IT Solutions Work		1,060	4.6	1,340	5.7	279	26.4
	Civil Engineering and Other Works		2,217	9.7	1,948	8.2	(269)	(12.1)
	Total		22,912	100.0	23,678	100.0	766	3.3